### Mission-Driven Textile Recycling:

**Boost Revenue, Honour Donations, Lead with Stewardship** 





**Annual National Formation** June 20, 2025

**Presented by: Tonny Colyn** 

President and Co-Founder for NACTR







## Agenda

- About NACTR
- Honouring Donations
- Leading with Stewardship
- Boosting Revenue
- Textile Reuse & Recycling
- Other Thrift Activity









#### THE NATIONAL ASSOCIATION FOR CHARITABLE TEXTILE RECYCLING



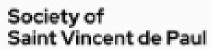






















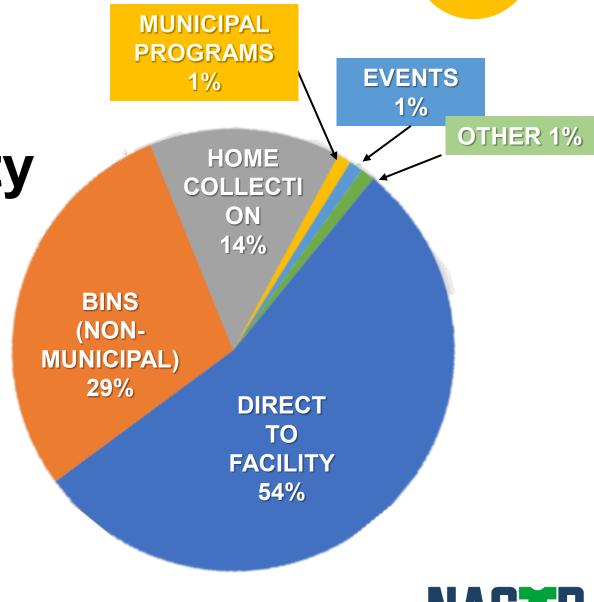






**NACTR Member Activity** 

Over 100,000 Textile Tonnes Diverted in 2024







## Government Engagement

#### **Provincial Level**

- Waste Management Regulations
- Extended Producer Responsibility (EPR)
- Education and Outreach

#### Federal Level

- Trade and Import Regulations
- Policy and Regulation
- Research and Development Funding





### **Notable Statistics**

• 3.9% - 11% of Canada's landfills are comprised of textile waste

• 95% of this waste has recoverable value





### **Donor Behaviour**



#### **General Social Giving Statistics**

- 55% of people who engage with nonprofits on social media end up taking some sort of action.
- 59% of those people donate money.
- 53% volunteer.
- 52% donate clothing, food, or other personal items.
- 43% attend or participate in charitable events in their community because of social media.
- 40% subsequently purchase a product that benefits that charity.

2023 Charitable Giving Statistics, Trends & Data: The Ultimate List of Charity Giving Stats | Nonprofits Source





## **Honouring Donations**

Respecting the Donor's Intent







## **Honouring Donations**

**Dignified Handling** of Donations







## **Honouring Donations**

**Avoiding Waste and Dumping** 

**Explore Recycling Alternatives** 







## Lead Stewardship

Building Trust
Through
Communication

**Transparency** 

Responsibility and Accountability

**Genesis 2:15 (NIV):** "The Lord God took the man and put him in the Garden of Eden to work it and take care of it."





## Lead Stewardship

Ethical Decision-Making Culture of Stewardship Across Teams

Maximizing Impact

**Caring for Creation**: reflecting commitment to environmental stewardship in line with Catholic social teaching.





### **Break Out Session Part 1**

What qualities or actions define a highly valued donor within your community?

How do you engage or recognize donors who support your reuse and recycling efforts?

How are you best leading with Stewardship for your organization?





### **Break Out Session Part 2**

#### **Original**:

What qualities or actions define a highly valued donor within your community?

#### **Opposite:**

What makes a donor relationship less effective or harder to sustain in your community?

— What causes disengagement or weakens trust?

#### Original:

How do you engage or recognize donors who support your reuse and recycling efforts?

#### **Opposite:**

Where are we missing opportunities to engage or recognize reuse/recycling donors?

– What actions or touchpoints are being overlooked?

#### Original:

How are you best leading with Stewardship for your organization?

#### Opposite:

What is the biggest area for growth in leading with stewardship you perceive?



## **Boost Revenue**







**Unsellable Clothing** 



Credential (Unsorted Clothing)



Computers & Electronics



Metal







# Textile Reuse & Recycling

Clothing Donations

AKA

Textile Recycling





## **Thrift Activity**



**\$184.9 million Fiscal 2024** 

Estimated 5.26% of revenue is generated through recycling sales



**Goodwill Great Lakes** 

\$52 million Fiscal 2024



\$804 million Fiscal 2024

Estimated 30% of revenue is generated through recycling sales



#### **Additional Resources**



- National Donation Site Locator
- Community Led Reuse Initiatives
- Textile Diversion Publications
- And More....



Please complete the evaluation form

Merci de remplir le formulaire d'évaluation



## Thank You